

STATE OF VERMONT
DEPARTMENT OF FINANCIAL REGULATION

In The Matter Of:

**Petition of Bluestone Life Insurance
Company for a Certificate of General
Good**

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Docket No. 15-015-I

CERTIFICATE OF GENERAL GOOD DECISION AND ORDER

I. INTRODUCTION

a. Background

The Vermont Department of Financial Regulation (“DFR”) is responsible for licensing and regulating insurance companies. Vermont law requires that all applicants to become a Vermont domestic insurance company first petition the Commissioner of DFR (the “Commissioner”) for a certificate stating that “the establishment and maintenance of the proposed corporation will promote the general good of the state.” 8 V.S.A. § 3305. If, after a public hearing and analysis of statutory factors, the Commissioner finds and adjudges the proposed corporation will promote the general good, she will issue a certificate to that effect (a “Certificate of General Good”).

b. Procedural History

On May 13, 2015, DFR received a petition for a hearing under 8 V.S.A. § 3305 to determine whether the establishment and maintenance of Bluestone Life Insurance Company (“Bluestone”) would promote the general good of Vermont. On May 20, 27, and June 3, 2015, notice of a public hearing was published in the Barre Montpelier Times Argus, and a public hearing was held on June 16, 2015, each consistent with the requirements of 8 V.S.A. § 3305. Since DFR received the petition, it has asked for and received information and documents from Bluestone in support of its petition.

II. ANALYSIS AND CONCLUSIONS

The Commissioner must consider three criteria in determining whether to issue a Certificate of General Good to a petitioner. Each criterion is discussed below.

a. The Character, Reputation, Financial Standing and Purposes of the Organizers, Incorporators, and Subscribers Organizing the Proposed Insurer or Organization.

The organizer of Bluestone, Nathan Irons, submitted a completed biographical affidavit and submitted to a comprehensive criminal background check. These, along with conversations with Mr. Irons and supporting materials submitted by Mr. Irons allow DFR to conclude that the

organizer's character, reputation, financial standing and purposes are satisfactory for the initial purpose of issuing a Certificate of General Good.

b. The Character, Reputation, Financial Responsibility, Insurance Experience, and Business Qualifications of its Proposed Officers and Directors.

The names of several potential officers and directors were provided in support of the petition, along with information regarding the character, reputation, financial responsibility, insurance experience, and business qualifications of each. An exhaustive review of Bluestone's actual officers and directors will occur when Bluestone applies for the authority to transact the business of insurance in Vermont. Because of the comprehensive review to follow, the information provided is sufficient to allow DFR to conclude that the character, reputation, financial responsibility, insurance experience, and business qualifications of the proposed officers and directors are satisfactory for the initial purpose of issuing a Certificate of General Good.

c. Such Other Aspects of the Proposed Insurer or Financing as He or She May Deem Advisable.

The Commissioner has deemed it advisable to evaluate Bluestone's plan for the initial capitalization of the company, Bluestone's business model, and preliminary financial projections. DFR has reviewed these aspects of Bluestone and its financing. A more comprehensive review of the same documents will be undertaken when Bluestone applies for the authority to transact the business of insurance in Vermont. Because of the comprehensive review to follow, the information provided is sufficient to allow DFR to conclude that these aspects of Bluestone and its financing are satisfactory for the initial purpose of issuing a Certificate of General Good.

III. DECISION

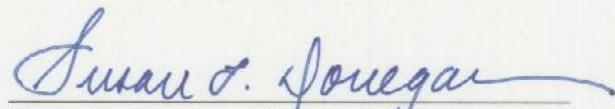
After review of the proposed corporation and testimony at the public hearing on June 16, 2015, DFR and the Commissioner are satisfied that the establishment of Bluestone will promote the general good of the State of Vermont. A Certificate of General Good will be issued.

IV. ORDER

The Commissioner of the Department of Financial Regulation of the State of Vermont FINDS and ADJUDGES that the establishment and maintenance of Bluestone Life Insurance Company will promote the general good of the state. It is hereby ORDERED that a Certificate of General Good, pursuant to 8 V.S.A. § 3305, be issued in this matter.

Date: _____

July 2, 2015



Susan L. Donegan, Commissioner